Leadership Development

Deploying a Multifaceted Approach to Leadership

Course Overview

How You Will Benefit

Influencing goes beyond positions of power and encompasses more subtle skills like empathy and active listening. It is rooted in effective communication skills and self-understanding. Learning how to demonstrate authenticity and integrity through your interactions with others and to how to have a strong sense of self-awareness lays the groundwork for mastering the art of influence—leading to improved working relationships and increased opportunities to see your ideas grow.

It can be difficult to establish yourself as an influential leader, strong leadership is the critical foundation of an organization. It ensures goals are achieved on time, empowers individual employees, motivates teams to work in solidarity, and generates visions for future growth.

Course Objectives

Successful completion of this course will increase your ability to:

- Identifying the qualities of an effective leader

- Make the mental shift from individual productivity to influencing others

- Understand how to show appreciation and offer meaningful praise to others

- Increase information flow to enhance productivity and teamwork

- Develop your tolerance for risk and overcome fears

- Conduct formal and informal risk analysis

- Identify your personal time management style

- Establish which time management style is best for various situations

Key Topics Covered

This course explores the following subjects in depth:

- Understanding the differences between effective and ineffective listeners

- Developing methods of becoming a more open and attentive listener

- The difference between misunderstandings and disagreements

- Understanding what behavior constitutes an effective leader

- Maintaining your composure in emotional situations

- Steps for resolving and preventing conflict

- How to identify the risks and the benefits of pursuing an opportunity or acting on an idea

- How to take positive action when one or more risks become a reality

- The causes of procrastination from perfectionism and fear of failure to poor memory or lack of organization

- Non-traditional time management styles

- Encourage company progression by taking accountability for your actions and asking probing questions

- Increase productivity and concentration by connecting individual performance with company progress and demonstrating credibility

What the Course Offers

- Interactive learning setting

- Thorough set of materials: Instructor Guide, Participant Guide, Slideshow Presentation, and Learning Summary

- Opportunity to apply the concepts in a risk-free environment